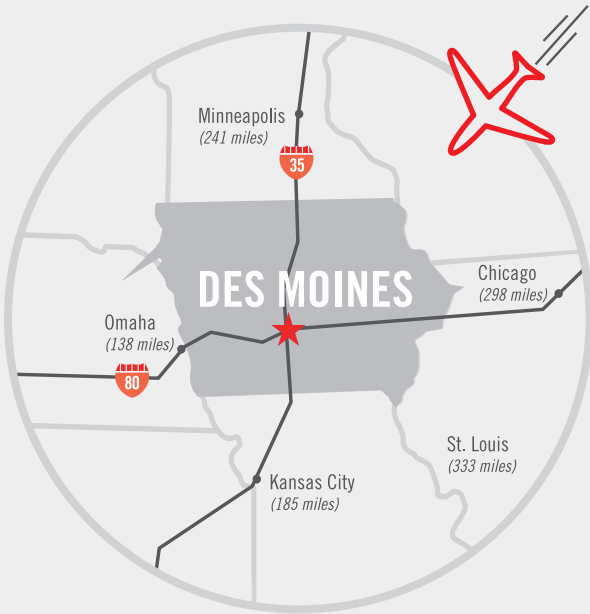


# LOGISTICS



## LOGISTICAL SWEET SPOT



Crossroads of I-80 / I-35 and part of USMCA corridor.



PORT OF ENTRY  
ON-SITE CUSTOMS & USDA INSPECTORS

Des Moines International Airport has a 1.8 million square-foot cargo apron.

— FOREIGN —  
**TRADE**  
ZONE #107



Railroads include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific with full-time switching service.

**\$4.9 BILLION**

in goods and services exported.

— *Brookings Export Monitor*



DSM USA

DES MOINES, IOWA



**BUSINESS ADVANTAGES ADD UP**



The cost of doing business is 13% lower than the national average.  
— *Moody's Analytics*



No property tax on inventories, machinery or equipment. Tax abatement for new construction. Property tax exemption on pollution control equipment. No sales tax on electricity or natural gas. No sales tax on manufacturing equipment. Single-factor corporate income tax.



The average industrial electricity rate is 5.67 cents per kilowatt-hour.  
— *Edison Electric Institute*

**RECENT PROJECTS**

Amazon:  
**\$250 MILLION**

Daimler Trucks North America:  
**\$18 MILLION**

Atlantic Coca-Cola Bottling Company:  
**\$17.8 MILLION**

Toro:  
**\$11 MILLION**

Corteva Agriscience™:  
**\$10 MILLION**

**RELIABLE, EDUCATED WORKERS**

Job training program may reimburse up to

**\$5,000**

per job, depending on the added payroll.



68,657 people are available in the laborshed area.

— *Iowa Workforce Development*



Iowa State University's Logistics and Management Information Systems degree is the dominant business program.

Des Moines Area Community College Transportation Institute offers truck driver training.



Thirty-eight percent have a bachelor's degree or higher.  
— *JobsEQ*

**78%**

of workers with work experience in their current job have 5 years or more.  
— *Iowa Workforce Development*

**LOGISTICS & DISTRIBUTION CENTERS IN DSM USA**

- Amazon
- Bridgestone Firestone
- Briggs Medical Service
- Capital City Fruit
- Casey's General Stores, Inc.
- CDS Global
- Daimler Trucks North America
- Federal Express
- Interstate Batteries
- Loffredo Fresh Produce Co., Inc.
- Merchants Distribution Service
- NAPA Distribution Center
- Owens & Minor
- PDM Distribution Services
- Perishable Distributors of Iowa (PDI)
- Power Distributors
- Ruan Companies
- Sysco Iowa
- TMC Transportation
- TORO
- United Parcel Service
- US Autoforce
- XPO Logistics

**MIKE SWESEY**

Senior Vice President of Economic Development p: (515) 286-4997 e: mswesey@DSMpartnership.com



**GREATER DES MOINES PARTNERSHIP**